

10-18171

MAR 1958

MEMORANDUM FOR: Director of Central Intelligence
THROUGH: Deputy Director/Intelligence
SUBJECT: Cost Estimate for Twin Engine Turboprop
Transport by Fairchild Aircraft Division

1. This memorandum suggests action on the part of the DCI. Such recommended action is contained in paragraph 3.

2. The enclosed report was prepared at Fairchild Aircraft Division, Hagerstown, Maryland, by Mr. Merritt A. Bigelow, Chief, Management Control, and his associates. The study is an excellent example of what can be accomplished by utilizing US industrial experience to solve specific ORR problems, in this case, namely, estimating the production and production costs of Soviet aircraft. It was prepared without cost to the Agency.

3. A letter of appreciation to Mr. Willard L. Landers, Vice President and General Manager of the Fairchild Engine and Airplane Corporation, has been prepared for your signature and is attached hereto

STATINTL

[Redacted Signature]

OTTO E. GUTHE
Assistant Director
Research and Reports

Enclosures:

1. Letter to Mr. Willard L. Landers
2. Subject Report

10-1817

Mr. Willard L. Landers
Vice President and General Manager
Aircraft Division
Fairchild Engine and Airplane Corporation
Hagerstown, Maryland

Dear Mr. Landers:

Mr. Merritt A. Bigelow and some of his associates at Fairchild Aircraft Division recently prepared, in response to our expressed interest, a production cost analysis of a twin engine turboprop transport aircraft. The parameters developed in this study will be most useful in our assessment of foreign aircraft production capabilities.

The keen interest and wholehearted cooperation provided by Fairchild representatives in consultation with our personnel have been of immeasurable value to our work.

I wish to take this opportunity to express to you my appreciation for the support and assistance which your company has so willingly provided.

Sincerely,

Signed

Allen W. Dulles
Director

Distribution:

Orig. - Addressee

- 1 - Mr. Richard S. Boutelle, President,
Fairchild Engine and Airplane Corporation,
Hagerstown, Maryland

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APPROVED:

STATINTL



Deputy Director/Intelligence

Approved: [Redacted]

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